MikMak

Food & Beverage eCommerce Insights

₩ Q2 2025 **- UK**

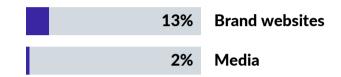


Food & Beverage brands drive shopper traffic through media and convert more on their websites

Share of Purchase Intent Clicks*

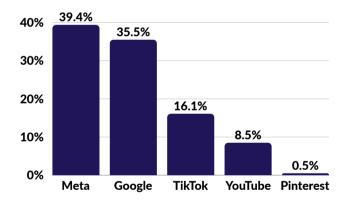
	61.6%	Brand websites
	38.2%	Media

Average Purchase Intent Rate*



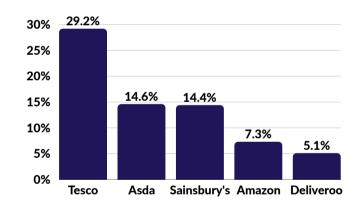
Meta leads in shopper traffic, driven by brand investment

Top 5 Sources for Shopper Traffic by Share of Purchase Intent Clicks*



Tesco remains the top choice for online Food & Beverage shoppers, Deliveroo is rising

Top 5 Retailers by Share of Purchase Intent Clicks*



Read more insights in MikMak's latest **UK Food & Beverage eCommerce guide**

DOWNLOAD GUIDE

Source: MikMak Shopping Index, data from 1 April to 1 July 2025.





^{*}Purchase Intent Clicks: Represents shopper traffic, measured by the number of times a shopper clicks through to at least one retailer during a single session within commerce-enabled brand content.

^{*}Purchase Intent Rate: The percentage of shoppers who clicked through to at least one retailer, indicating their likelihood to purchase.