## MikMak

# **Toys & Games** eCommerce Insights

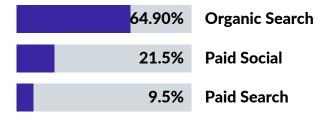


Q3 2025 - **FR** 



Toys & Games brands drive shopper traffic through media and convert more on their websites

## **Top 3 Traffic Sources** by Share of Purchase Intent Clicks\*

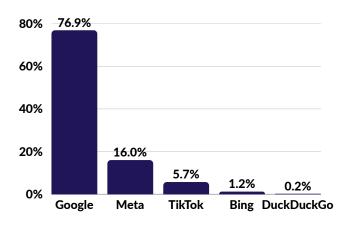


#### Average Purchase Intent Rate\*

27%	Brand websites
4%	Media

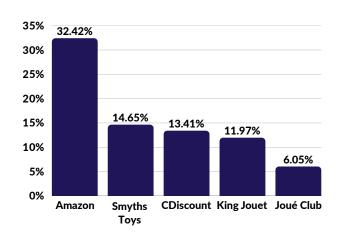
## Google leads in shopper traffic, driven by brand investment

## Top 5 Media Platforms by Share of Purchase Intent Clicks\*



## Amazon is the top choice for online Toy shoppers

Top 5 Retailers by Share of Purchase Intent Clicks\*



<sup>\*</sup>Purchase Intent Clicks: Represents shopper traffic, measured by the number of times a shopper clicks through to at least one retailer during a single session within commerce-enabled brand content.

Source: MikMak Shopping Index, data from 1 July to 1 October 2025



<sup>\*</sup>Purchase Intent Rate: The percentage of shoppers who clicked through to at least one retailer, indicating their likelihood to purchase.